A3940-1.3 U

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 2 March 1990

MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Augustana College
Augustana College-Sioux Falls
Bowling Green University
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Graduate School of Business
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Doane College
Dordt College
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Franciscan University - Stuebenville
Grace College
Grand View College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chemical Engineering
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Business, Science & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa
University of Iowa-Engineering
John Carroll University
Judson College
Kalamazoo College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State University
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
University of Toledo
Tri-State University
Viterbo College
Walsh College of Accounting & Business
Washington University-School of Business
Wayne State University
Westmar College
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1989, and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (February 8, 1990 through March 12, 1990) and cumulatively (September 1, 1989, and March 12, 1990). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

Copyright 1990 by The College Placement Council, Inc.
No part of this publication may be used, adapted, or reproduced in any manner whatsoever without written permission.
ISSN: 1048-7735

MCPA REGIONAL Report No. 2 MARCH 1990

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	389	734	$25865	$25614	$29500	$26500	$21500	1162	2015	$26718	$26179	$30000	$27000	$23036
BUSINESS ADMIN (INCL MGMT	118	160	23438	23396	30000	22750	16305	226	414	22965	22545	28800	22200	16500
DISTRIBUTION MANAGEMENT	8	10	26775	26220	*	*	*	22	28	25380	25108	29000	25800	21600
ECONOM & FINANCE (BANKING	123	205	25781	25105	31500	27000	18000	280	467	24631	24149	30000	25164	18500
HOTEL/RESTAURANT MGMT.	+	4	+	20900				16	31	19798	20005	*	*	*
HUMAN RSRCS (incl LABOR R	1	20	22000	24740	*	*	*	9	50	24711	24153	*	*	*
MANAGEMENT INFO SYSTEMS	58	65	27202	26664	30120	27325	24180	109	160	27633	26926	30600	27401	25000
MARKETING/MARK MGMT (RESR	100	171	22481	22727	27500	22500	17000	267	501	23061	22759	27000	23400	18000
REAL ESTATE	1	5	28000	22900	*	*	*	7	14	28571	24561	*	*	*
COMMUNICATIONS														
ADVERTISING	3	11	20833	17238	*	*	*	6	22	21083	17985	*	*	*
COMMUNICATIONS	20	33	19152	19983	24000	18000	14600	64	107	20477	20160	26500	19000	15400
JOURNALISM	10	14	19480	18879	*	*	*	20	37	17257	17351	24000	15350	12000
TELECOMMUN/BROADCASTING	5	5	13920	13920	*	*	*	9	13	17682	18101	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	46	74	18589	19103	22000	20000	13000	66	234	18526	19142	22000	19020	12600
PRE-ELEMENTARY EDUCATION	14	15	17190	17584	*	*	*	18	23	15950	16783	*	*	*
PHYSICAL EDUCATION	4	5	19300	17840	*	*	*	6	23	20700	19397	*	*	*
SPECIAL EDUCATION	17	22	21103	20796	*	*	*	20	52	20656	19876	26000	19950	17400
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	2	5	21500	21280	*	*	*	24	36	18892	18902	25000	19000	11000
TEXTILES & CLOTHING	1	2	21600	24300	*	*	*	22	30	20329	20538	22000	19750	19000
MERCHANDISING MANAGEMENT	1	4	22600	20158	*	*	*	19	28	18636	18335	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	1	+	21400				4	6	23189	22026	*	*	*
LETTERS (incl English, Li	12	17	18617	20065	*	*	*	29	51	19328	19050	23916	18200	15500
VISUAL & PERFORMING ARTS	7	7	18000	18000	*	*	*	14	35	18357	18727	*	*	*
HUMANITIES - OTHER	13	17	34608	31518	*	*	*	38	45	25903	25247	46000	21700	18000
SOCIAL SCIENCES														
CRIMINAL JUSTICE	7	7	20227	20227	*	*	*	9	13	20454	20583	*	*	*
HISTORY	1	3	22000	25000	*	*	*	3	8	21667	22469	*	*	*
POLITICAL SCIENCE/GOVT	10	16	18890	21706	*	*	*	17	42	21940	21986	*	*	*
PSYCHOLOGY	11	21	21700	20940	*	*	*	26	53	20845	19655	26500	20000	16000
SOCIOLOGY	3	5	31333	27900	*	*	*	8	12	23999	23624	*	*	*
SOCIAL SCIENCES-OTHER	4	4	16226	16226	*	*	*	13	16	17931	17827	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	57	70	30736	30699	32400	31200	28000	69	116	30886	30666	32600	31460	27500
AGRICULTURAL	11	12	32341	32006	*	*	*	14	15	31411	31205	*	*	*
ARCHITECTURAL	+	8	+	30590				+	22	+	30174			
BIOENGINEERING & BIOMEDIC	4	4	30353	30353	*	*	*	4	6	30353	29568	*	*	*
CHEMICAL	235	438	35122	35336	37000	35400	33000	296	673	35133	35207	37000	35400	33000
CIVIL	115	174	27226	27762	31200	27000	23532	209	410	26913	27645	31200	26300	23532
COMPUTER	37	49	32072	32310	34200	32760	29640	64	84	31896	31899	34200	32730	28500
ELECTRICAL/ELECTRONIC	306	433	31952	32025	34150	32350	29000	524	950	31652	31624	34000	32100	28500

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	+	+	+			
INDUSTRIAL	116	151	$31471	$31196	$34000	$31740	$28500	211	297	$31239	$30964	$33800	$31500	$28500
MECHANICAL	327	512	32145	32143	35700	32150	28700	533	1045	32063	32082	35500	32000	29000
METALLURGICAL	26	39	32065	31872	33000	32450	30000	45	74	32110	31998	33800	32500	29500
MINING (INCL GEOLOGICAL)	+	+	+	+				2	16	34250	28961	*	*	*
NUCLEAR	5	5	31630	31630	*	*	*	11	15	29813	30583	*	*	*
PETROLEUM	5	16	36600	36788	*	*	*	16	58	34800	36120	*	*	*
TEXTILE	+	3	+	33669				+	3	+	33669			
ENGINEERING TECHNOLOGY	15	29	34586	31576	*	*	*	44	102	30879	29934	35000	30800	27500
INDUSTRIAL TECHNOLOGY	1	2	34500	29250	*	*	*	17	21	25441	24976	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	4	15	25344	22924	*	*	*	13	36	22221	22649	*	*	*
ANIMAL SCIENCES	2	5	16500	18400	*	*	*	7	16	15362	17830	*	*	*
PLANT SCIENCES	2	2	21500	21500	*	*	*	5	5	21200	21200	*	*	*
NATURAL RESOURCES	1	1	17700	17700	*	*	*	3	4	17900	17925	*	*	*
OTHER AGRICULTURAL SCIENC	1	3	30000	30667	*	*	*	2	14	25000	25223	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	77	134	29325	29217	34600	30000	22000	187	370	29819	29091	34020	30000	25000
COMPUTER PROGRAMMING	8	21	28603	29110	*	*	*	11	30	28538	28531	*	*	*
INFORMATION SCIENCES & SY	33	48	29901	30014	33300	30000	27200	88	149	28942	28615	33000	29100	25000
SYSTEMS ANALYSIS	1	2	30500	27250	*	*	*	1	2	30500	27250	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	30	37	27757	27656	30800	28250	24000	35	48	27044	26526	30800	27500	24000
HEALTH SCIENCES	1	4	21996	24745	*	*	*	2	16	17498	22470	*	*	*
NURSING	13	14	27100	27450	*	*	*	19	23	25647	26630	*	*	*
PHARMACY	6	7	32040	31677	*	*	*	9	17	32040	33576	*	*	*
SCIENCES														
ACTUARIAL	1	2	32000	26000	*	*	*	6	7	30483	28986	*	*	*
ARCHITECTURAL & ENVIRONME	+	7	+	26440				+	11	+	23248			
BIOLOGICAL	6	7	19833	20143	*	*	*	15	25	23059	21780	*	*	*
CHEMISTRY	23	24	28852	29107	31000	28500	23000	38	42	27892	28057	30900	28100	23000
GEOLOGY & GEOLOGICAL SCI	2	2	15240	15240	*	*	*	7	9	19283	19887	*	*	*
MATHEMATICS	5	17	22402	26721	*	*	*	19	66	22447	24250	*	*	*
PHYSICS	1	5	20000	24400	*	*	*	6	11	23985	25547	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	2	+	24000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	24	+	26861				+	24	+	26861			
TOTALS	2466	3988						5065	9400					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	267	552	$26397	$25880	$29700	$27000	$22800	872	1583	$27055	$26417	$30000	$27000	$24000
ACCOUNTING (PRIVATE)	127	187	24282	24615	28340	25008	18500	303	456	25333	25049	29500	26000	20000
COMMERCIAL BANKING (CNSMR	9	21	22322	22257	*	*	*	18	44	20783	21059	*	*	*
COMMERCIAL BANKING (LENDG	14	20	24178	23674	*	*	*	38	60	23041	22844	27000	21550	19000
INVESTMT BANKING (CORP FN	3	7	25933	28643	*	*	*	6	15	27027	28151	*	*	*
INVESTMT BANKNG (M & A)	2	4	24750	25450	*	*	*	2	5	24750	24627	*	*	*
INVESTMT BANKG (REAL EST)	2	3	25600	23067	*	*	*	3	6	27067	25033	*	*	*
INVESTMT BANKG (SALES & T	1	3	13750	16183	*	*	*	2	4	21875	19638	*	*	*
FINANCIAL/TREASURY ANALYS	68	104	26666	26452	31200	27240	20000	127	184	26544	26306	30000	27240	21360
PORTFOLIO MGMT/BROKERAGE	6	15	22033	20160	*	*	*	9	21	21689	20333	*	*	*
UNDERWRITING	3	7	19733	22671	*	*	*	21	39	21864	22031	24000	22800	19200
INSURANCE - CLAIMS	9	16	24089	22775	*	*	*	19	40	22143	21936	*	*	*
COMMUNICATIONS							*							
DESIGN/GRAPHIC ARTS	2	4	19000	21250	*	*	*	8	11	18223	18616	*	*	*
MEDIA PLANNING	3	3	16667	16667	*	*	*	5	9	20047	19382	*	*	*
REPORTING	2	3	17250	16167	*	*	*	5	7	16092	15923	*	*	*
PRODUCTION	4	7	31390	27094	*	*	*	13	19	26721	25762	*	*	*
PUBLIC RELATIONS	6	12	24500	23167	*	*	*	15	27	22436	20830	*	*	*
WRITING / EDITING	10	12	17300	17450	*	*		17	22	17569	17955	*	*	*
MARKETING							*							
ADVERTISING	10	14	20340	19821	*	*	*	13	28	20492	19359	*	*	*
BRAND/PRODUCT MANAGEMENT	10	21	27870	27730	*	*	*	24	56	24818	25173	32000	25000	19500
BUYER/MERCHANDISING	9	20	23011	22602	*	*	*	69	97	22319	22647	26000	21000	19000
DISTRIBUTION	10	12	32990	31883	*	*	*	19	29	29066	26966	*	*	*
MARKET RESEARCH	7	9	27008	27120	*	*	*	10	15	27406	25856	*	*	*
PURCHASING	6	9	21608	22905	*	*	*	11	20	23196	23423	*	*	*
SALES	140	222	25086	25009	32400	24500	18000	321	549	24522	24670	31512	24100	18000
PUBLIC ADMINISTRATION							*							
EXECUTIVE, LEGISL, & GENL	4	6	24175	22383	*	*	*	11	18	20858	20519	*	*	*
FINANC,TAXA, MONETARY POL	3	5	21500	18512	*	*	*	9	14	23018	21873	*	*	*
ECONOMIC PROGRAMS	5	10	27939	27569	*	*	*	6	11	26282	26699	*	*	*
LAW ENFORCEMENT	9	9	26556	26556	*	*	*	11	12	25591	25083	*	*	*
MILITARY	5	6	17956	18280	*	*		17	39	19678	21771	*	*	*
NATIONAL SECURITY	+	1	+	21000				+	2	+	26850			
URBAN / REGIONAL PLANNING	+	+	+	+				+	1	+	27500			
ENGINEERING							*							
BIOENGINEERING	6	7	29850	29371	*	*	*	6	12	29850	27554	*	*	*
DESIGN / CONSTRUCT	165	279	29476	30142	33500	30680	23795	313	613	29528	29990	33600	30600	23795
ENVIRONMENTAL/SANITATION	21	31	29737	29627	33576	29000	26000	27	56	28729	28852	33576	28320	25000
MANUFACTURING/INDUSTRIAL	231	318	32586	32550	35400	32500	30000	473	712	32022	32172	35400	32400	29000
SYSTEMS / PROGRAMMING	38	59	31165	30916	33600	31750	28674	66	132	31052	30841	33600	32000	27600
POWER SYSTEMS	33	61	32541	32242	34200	32500	30720	69	130	31933	31767	33630	32040	30680
SOFTWARE DESIGN & DEVELOP	32	50	32033	31606	33800	32120	29900	51	117	31901	31403	34200	32000	29520
HARDWARE DESIGN & DEVELOP	32	40	33138	32181	34200	33500	31500	58	97	32218	31794	34200	32320	30000

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	93	129	$32905	$32612	$36360	$33000	$28200	146	265	$32267	$31905	$36100	$32450	$27500
TESTING	21	35	31385	31190	34200	31460	29640	55	107	30466	30487	32769	30940	27500
PROCESS ENGINEERING	136	312	35310	35485	37000	35500	33000	193	522	35150	35057	37000	35500	32100
PROJECT ENGINEERING	63	132	32505	32696	35500	33000	29600	109	379	31928	32276	35400	32400	28000
OTHER ENGINEERING	277	375	32115	31952	35640	32500	28200	364	597	31697	31466	36000	32240	27000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	3	4	24833	23125	*	*	*	8	18	24984	21693	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	1	1	28500	28500	*	*	*	3	10	24570	22371	*	*	*
NURSES / PERSONAL CARE	13	15	27100	26420	*	*	*	19	24	25153	25629	*	*	*
OCCUPATIONAL THERAPY	5	13	24210	26585	*	*	*	6	17	24508	26332	*	*	*
PHARMACIST	+	1	+	29500				1	7	30200	35519	*	*	*
PHYSICAL THERAPY	18	18	29489	29489	*	*	*	18	18	29489	29489	*	*	*
RESPIRATORY THERAPY	3	3	18167	18167	*	*	*	3	3	18167	18167	*	*	*
OTHER HEALTH RELATED	11	12	22955	22542	*	*	*	17	28	21634	20993	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	6	7	18931	19798	*	*	*	10	14	18257	18376	*	*	*
COUNSELING	7	11	18203	17175	*	*	*	16	27	16835	16521	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				1	5	18500	17180	*	*	*
SOCIAL WORK	6	7	18833	18821	*	*	*	15	19	18578	18556	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	74	117	29052	29092	34000	29050	23000	170	329	28816	28210	33000	29050	23500
INFORMATION SYSTEMS	57	81	26938	27129	30000	27200	24000	111	172	27337	26945	31000	27300	24200
SYSTEMS ANALYSIS & DESIGN	56	70	31109	30501	34300	31200	26200	116	172	30599	29793	34200	30330	26000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	1	5	32000	29490	*	*	*	7	13	30200	29604	*	*	*
AGRICULTURE/NAT'L RESOURC	9	14	22120	21390	*	*	*	24	49	19755	20329	29736	19500	14000
ARCHITECTURE	+	1	+	19200				+	6	+	18308			
CONSULTING	101	119	29089	28866	32000	29900	26000	164	221	28422	28183	32000	28500	25000
HUMAN RESRCS /INDUS RELS	11	14	24555	23436	*	*	*	19	41	25868	23478	*	*	*
MANAGEMENT TRAINEE	81	179	21922	22968	29500	21400	15000	246	572	20895	21439	27000	20000	15600
MATH/STATISTICIANS	+	1	+	30600				1	8	23846	23236	*	*	*
PARALEGAL	2	2	12150	12150	*	*	*	3	5	15100	16460	*	*	*
RESEARCHERS NON-TECHNICAL	1	3	17000	23000	*	*	*	2	6	25000	23833	*	*	*
RESEARCHERS - TECHNICAL	14	15	28670	28225	*	*	*	22	23	27320	27089	32040	31520	16000
TEACHING	82	123	18947	19500	23966	20000	13700	129	411	18593	19116	23000	18700	12600
TOTALS	2466	3988						5065	9400					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 2 MARCH 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	15	56	$25967	$27929	*	*	*	25	141	$26936	$29205	$31000	$28000	$22000
MBA--NON-TECH	32	46	37029	35990	$50000	$35000	$27000	73	143	34250	33670	38700	34020	26000
MBA--TECH	3	10	38667	37650	*	*	*	13	26	36932	36812	*	*	*
MS-BUSINESS	+	+	+	+				6	16	36583	34006	*	*	*
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	15	17	41299	39450	*	*	*	25	33	40406	37349	48618	42000	30000
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	8	+	30613				4	17	32331	30102	*	*	*
MANAGEMENT INFORMATION SY	1	2	31000	29500	*	*	*	2	5	34700	34080	*	*	*
MARKETING/MKTNG MGT (RESE	2	3	47961	39974	*	*	*	3	6	48641	37622	*	*	*
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				2	3	26000	29000	*	*	*
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	4	6	30250	28622	*	*	*	4	9	30250	26681	*	*	*
ELEMENTARY EDUCATION	5	11	20360	22189	*	*	*	6	23	19300	22222	*	*	*
PHYSICAL EDUCATION	+	1	+	24500				+	1	+	24500			
READING EDUCATION	+	+	+	+				1	1	22000	22000	*	*	*
SPECIAL EDUCATION	7	14	20714	21471	*	*	*	11	24	21818	22129	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	1	+	26000				+	1	+	26000			
LETTERS	1	1	22000	22000	*	*	*	3	3	18000	18000	*	*	*
VISUAL & PERFORMING ARTS	+	1	+	21000				+	1	+	21000			
HUMANITIES - OTHER	+	1	+	23000				+	2	+	21500			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	1	1	20000	20000	*	*	*	1	1	20000	20000	*	*	*
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	18	18	22246	22246	*	*	*	24	24	23993	23993	31000	22000	19000
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES - OTHER	2	4	23405	22315	*	*	*	2	5	23405	22535	*	*	*

continued

MCPA REGIONAL Report No. 2 MARCH 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

INTERIM PERIOD 2/8/90 THROUGH 3/12/90

CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	5	7	$35222	$33843	*	*	*	8	16	$35566	$34881	*	*	*
AGRICULTURAL	3	3	36100	36100	*	*	*	3	3	36100	36100	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	42000				+	1	+	42000			
CHEMICAL	7	28	36597	37530	*	*	*	14	38	36199	37072	*	*	*
CIVIL	44	48	32370	32433	$37000	$31960	$28080	65	95	31774	32076	$36120	$31200	$27000
COMPUTER	2	11	35030	34011	*	*	*	3	12	36475	34457	*	*	*
ELECTRICAL/ELECTRONIC	49	63	37201	36823	40200	38000	32000	63	107	36938	36776	40000	37500	32136
INDUSTRIAL	15	18	35657	34653	*	*	*	21	27	36179	35454	39000	36000	33840
MECHANICAL	42	58	36731	36586	40000	36800	34000	56	101	36610	36606	40000	37100	33020
METALLURGICAL	11	11	36384	36384	*	*	*	11	16	36384	36976	*	*	*
MINING & MINERAL	+	+	+	+				1	1	30000	30000	*	*	*
NUCLEAR	1	1	28800	28800	*	*	*	1	1	28800	28800	*	*	*
PETROLEUM	2	2	34080	34080	*	*	*	2	10	34080	37626	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	3	3	23000	23000	*	*	*	3	5	23000	25450	*	*	*
HEALTH SCIENCES	+	+	+	+				+	2	+	20800			
NURSING	+	+	+	+				2	2	34900	34900	*	*	*
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	+	+	+			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	2	2	20600	20600	*	*	*	2	2	20600	20600	*	*	*
CHEMISTRY	4	6	33058	32988	*	*	*	5	10	31446	31893	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	17	23	36249	36331	*	*	*	29	59	36254	36959	41300	36600	32143
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	2	+	29680				1	13	24000	32090	*	*	*
MATHEMATICS (INCL ACTUARI	1	3	19493	22395	*	*	*	7	11	32055	29630	*	*	*
PHYSICS	2	2	29960	29960	*	*	*	2	5	29960	29934	*	*	*
POLYMER	+	+	+	+				+	2	+	34980			
TOTALS	316	493						504	1024					

Master's Degree Candidates - Experience [1]

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 2/8/90 THROUGH 3/12/90

CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	20	25	$45945	$43996	$60000	$43500	$37000	37	63	$45119	$41681	$60000	$44400	$30000
MBA--TECH	8	8	56875	56875	*	*	*	11	12	53000	51917	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	15	24	49089	45022	*	*	*	33	60	47056	44642	60000	45000	34000
MBA--TECH	21	31	53104	50912	60000	55000	50000	29	41	53182	50948	60000	54180	43000
OVER 4 YEARS														
MBA--NON-TECH	15	26	43447	39612	*	*	*	40	69	49230	45272	75000	43500	30000
MBA--TECH	9	10	52300	50670	*	*	*	16	17	58044	56747	*	*	*
TOTALS	88	124						166	262					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$38000			
COMPUTER & INFOR SCIENCES	+	+	+	+				1	1	$58000	58000	*	*	*
ECONOMICS	1	1	$51903	$51903	*	*	*	2	2	44952	44952	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	29000				4	10	55475	43870	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	+	+	+				+	1	+	24000			
PSYCHOLOGY	1	1	26000	26000	*	*	*	4	4	37000	37000	*	*	*
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				4	4	31200	31200	*	*	*
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	50000			
CHEMICAL	2	16	50100	51968	*	*	*	4	25	47795	50700	*	*	*
CIVIL	+	+	+	+				+	1	+	37200			
COMPUTER	1	1	57000	57000	*	*	*	1	1	57000	57000	*	*	*
ELECTRICAL/ELECTRONIC	3	6	57167	57167	*	*	*	4	11	52875	55900	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	3	5	48833	47627	*	*	*	4	7	49625	47019	*	*	*
METALLURGICAL	4	4	49550	49550	*	*	*	5	6	50440	50553	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				1	2	27500	33550	*	*	*
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	29	30	46736	46812	$50000	$47000	$43800	37	38	45207	45307	$49992	$46000	$41400
GEOLOGICAL SCIENCES	+	+	+	+				+	+	+	+			
MATHEMATICS	+	1	+	32000				1	3	44000	34667	*	*	*
PHYSICS	+	1	+	42000				5	7	40500	41340	*	*	*
POLYMER	+	1	+	45000				+	1	+	45000			
TOTALS	44	68						77	126					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	23339 18			23703 22 26500/20000		26594 7	22000 1		26799 3
BUSINESS ADMIN (INCL MGMT	20600 10	20400 1	18750 4	24084 23 36000/21000	22500 3	20277 52 27000/18000			18200 1
DISTRIBUTION MANAGEMENT						17800 1			
ECONOM & FINANCE (BANKING	23821 29 40000/15000		20080 5	23982 27 35000/20000		21121 19			20000 1
HOTEL/RESTAURANT MGMT.		17500 1	19951 15						
HUMAN RSRCS (incl LABOR R		20000 1				22000 1			
MANAGEMENT INFO SYSTEMS	24200 1			27125 26 31000/25800		24838 13		25000 1	
MARKETING/MARK MGMT (RESR	18267 3	21000 2	21000 2	22406 17		21907 73 40000/16000			21333 3
REAL ESTATE				30000 1					
ADVERTISING						19500 2			
COMMUNICATIONS	16500 1			19183 6		18088 8			17200 3
JOURNALISM			12000 1	24000 1		25750 2			15108 5
TELECOMMUN/BROADCASTING						14200 3			
PHYSICAL EDUCATION								25000 1	
HUMAN ECOLOGY (HOME ECONO	19000 2					14520 4			
TEXTILES & CLOTHING						19876 19			
MERCHANDISING MANAGEMENT						18613 16			
FOREIGN LANGUAGES					33000 1				
LETTERS (incl English, Li	22000 1	16000 2	20000 1	20903 2	21000 1				16250 2
VISUAL & PERFORMING ARTS					10000 1		21000 1		21000 1
HUMANITIES - OTHER		17500 1	18200 3	25150 4		20114 14			
CRIMINAL JUSTICE			14000 1			17386 1		21250 2	
POLITICAL SCIENCE/GOVT	22000 1			19300 1	14300 1	50000 1			

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
COMPUTER					30000 1	31500 1	35000 2	30660 6	30000 1
ELECTRICAL/ELECTRONIC			31750 2			32013 28 36000/30300	31441 6	30393 35 33200/28000	31270 6
INDUSTRIAL						31000 1		29961 23 36500/28500	25000 1
MECHANICAL						31000 1		31593 29 37000/30000	31500 4
METALLURGICAL								29000 1	
PETROLEUM									32033 6
ENGINEERING TECHNOLOGY								28750 2	22500 1
ANIMAL SCIENCES								16000 1	
COMPUTER SCIENCE	31000 2	33000 1				30352 14	27789 12	29730 18	
COMPUTER PROGRAMMING							25200 1	27250 2	
INFORMATION SCIENCES & SY	29999 5			27500 1			24233 3	27743 7	
SYSTEMS ANALYSIS								30500 1	
HEALTH SCIENCES				21996 1				13000 1	
ACTUARIAL								32000 1	
BIOLOGICAL									42000 1
GEOLOGY & GEOLOGICAL SCI								21000 2	
MATHEMATICS							25550 2		
PHYSICS								21956 2	

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27084 862 40000/24500			24214 7		20727 5	20424 3	25500 2	22600 2
BUSINESS ADMIN (INCL MGMT	16687 3	21250 2		22600 5	25000 2	18386 7		26331 13	30000 2
DISTRIBUTION MANAGEMENT	27500 1								
ECONOM & FINANCE (BANKING	27733 6			22642 57 45000/16500	26643 6	26750 2	19167 3	27871 31 32000/26000	21000 1
MANAGEMENT INFO SYSTEMS	27498 4			27500 1		29432 3	26451 8	28214 7	
MARKETING/MARK MGMT (RESR	25375 4	19000 1		19000 5	18583 3	22561 7	21350 4	28000 2	14400 1
REAL ESTATE	27500 2								
ADVERTISING		23000 1				20250 2	24000 1		
COMMUNICATIONS		17000 2				16600 4	19000 3	23550 4	
JOURNALISM		13000 1				15300 2			
TELECOMMUN/BROADCASTING						16433 3			
HUMAN ECOLOGY (HOME ECONO						25400 1		30000 1	
MERCHANDISING MANAGEMENT		12480 1							
FOREIGN LANGUAGES							19200 1		
LETTERS (incl English, Li		16000 1					19000 1	26000 2	
VISUAL & PERFORMING ARTS						17000 1			
HUMANITIES - OTHER						46000 1	45000 2		
CRIMINAL JUSTICE					19100 2				
PSYCHOLOGY		40000 1				18600 1		23000 1	
AEROSPACE & AERONAUTICAL								30250 4	
BIOENGINEERING & BIOMEDIC								29000 1	
CHEMICAL		28200 1						31800 3	
CIVIL								27777 25 33000/26004	26934 17

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
PSYCHOLOGY				17200 1		22429 7			
SOCIAL SCIENCES-OTHER									17000 1
COMPUTER	34000 1								
ELECTRICAL/ELECTRONIC				30350 2					
INDUSTRIAL						23500 1			
MECHANICAL				29700 1					
METALLURGICAL									30800 1
ENGINEERING TECHNOLOGY						14000 1			
AGRIBUSINESS						21000 1			
COMPUTER SCIENCE				26932 6		24125 4	24000 1		27000 2
INFORMATION SCIENCES & SY		21500 1	26400 1	25765 10		26900 3			30000 1
ACTUARIAL				30180 5					
BIOLOGICAL				26000 1					
GEOLOGY & GEOLOGICAL SCI			18000 1	30000 1					
MATHEMATICS	22000 1	19450 2		24250 2		24500 1			

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			22935 6	25133 6	21500 2	20836 16	23603 7		26500 4
BUSINESS ADMIN (INCL MGMT	45000 1	22500 1	26823 6	35000 1	16500 1	21482 7	20626 3	27980 4	20330 5
DISTRIBUTION MANAGEMENT			23233 6			21600 1			
ECONOM & FINANCE (BANKING	22500 2		29061 8	27500 3		21079 11			28667 3
HUMAN RSRCS (incl LABOR R			22000 1				19000 1		
MANAGEMENT INFO SYSTEMS	30000 1		27980 5	28200 4					18000 1
MARKETING/MARK MGMT (RESR			26000 1	27000 2		15738 1	25000 1		26000 2
REAL ESTATE	28750 4								
COMMUNICATIONS			19000 1	15000 1	17133 3	15946 3	18050 2	16000 1	
JOURNALISM					18000 1	10000 1			18500 1
TELECOMMUN/BROADCASTING					12000 1				
ELEMENTARY EDUCATION					18655 61 38000/12600				
PRE-ELEMENTARY EDUCATION					16975 14			12000 1	
PHYSICAL EDUCATION					18000 1	15000 1			
SPECIAL EDUCATION					20532 19				23000 1
HUMAN ECOLOGY (HOME ECONO					17645 7		17148 1	20000 2	
FOREIGN LANGUAGES						16056 1			
LETTERS (incl English, Li					17675 6	16553 2	13440 1	16000 1	
VISUAL & PERFORMING ARTS					19800 5			12000 1	
HUMANITIES - OTHER		17000 1	19800 2			18600 1		25200 1	
CRIMINAL JUSTICE						25000 1	35000 1		12000 1
HISTORY					19000 1	24000 1			
POLITICAL SCIENCE/GOVT	18000 1		17000 1		18722 2	21667 3			

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
PSYCHOLOGY					18067 3		22550 4	16200 3	
SOCIOLOGY					16560 2		26718 4		21000 1
SOCIAL SCIENCES-OTHER					19800 1	25000 1	18867 3		13904 1
AEROSPACE & AERONAUTICAL						25687 3			
AGRICULTURAL						30396 1			
CHEMICAL		34900 2				20150 1			
CIVIL		29650 2	24385 50 29500/23532	29286 8		24276 14	25403 33 28400/23532		21600 1
COMPUTER		34700 3		33280 1	26000 1	25343 1			
ELECTRICAL/ELECTRONIC		32665 4		32179 35 34825/31200	20400 1	24479 15	23167 3		
INDUSTRIAL		34000 1		30000 2		25761 5			
MECHANICAL		31325 4	31567 3	30977 26 35000/28200	23512 2	27922 4			
NUCLEAR				30608 4		30396 1	27500 1		
ENGINEERING TECHNOLOGY				35620 1					
INDUSTRIAL TECHNOLOGY						21286 7			
ANIMAL SCIENCES						14536 1			
NATURAL RESOURCES							15850 2		
COMPUTER SCIENCE		31333 3	28560 2	28700 7	15000 1	26759 6	29541 2	22333 3	
INFORMATION SCIENCES & SY			21000 1	25000 1	23000 1				24000 1
ALLIED HEALTH								27660 31 32000/24500	24467 3
NURSING							27300 1	25063 16	29500 2
BIOLOGICAL		12500 2			19750 4	16800 1	23000 1	30000 2	
CHEMISTRY					14000 1		21000 1		
GEOLOGY & GEOLOGICAL SCI					17500 1		15000 1	12480 1	

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MATHEMATICS			23000 2		18161 4	21423 2			

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	19000 2			26000 2	26248 5	27346 13	26915 14	19250 4	28068 23 31000/25800
BUSINESS ADMIN (INCL MGMT			16923 2		26567 3	24500 1	27200 8	23000 3	26929 9
DISTRIBUTION MANAGEMENT						25560 1	26000 1		
ECONOM & FINANCE (BANKING				26000 3	23500 1	15000 1	26300 9	25164 1	27749 6
MANAGEMENT INFO SYSTEMS					25406 6	29781 8	37200 2		29834 7
MARKETING/MARK MGMT (RESR					24000 2	22175 4	23833 6	24038 8	25848 16
COMMUNICATIONS		21800 1		20000 1	16000 1		29000 3		28822 2
JOURNALISM				12000 1					
ELEMENTARY EDUCATION	15600 1		16050 2						18000 1
PRE-ELEMENTARY EDUCATION			9048 1						
PHYSICAL EDUCATION			17000 1						27200 1
HUMAN ECOLOGY (HOME ECONO			13200 2	24560 1					
FOREIGN LANGUAGES						24500 1			
LETTERS (incl English, Li			17000 2		23916 1				
VISUAL & PERFORMING ARTS		17000 1							
HUMANITIES - OTHER	42750 2		27000 1				45000 3		
HISTORY	22000 1								
POLITICAL SCIENCE/GOVT							27000 1		32644 1
PSYCHOLOGY			15795 4				30000 1		
SOCIAL SCIENCES-OTHER	18800 1		14000 3						
AEROSPACE & AERONAUTICAL					31462 50 36920/30396		27000 1		
AGRICULTURAL					30680 1	32500 1	32822 8	21600 1	
CHEMICAL					30940 1	31820 3	33325 4	32875 4	34715 135 39370/33000

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
CIVIL					30000 1	31200 1	30333 3	27537 14	30750 4
COMPUTER					31587 9		37000 1	27000 1	
ELECTRICAL/ELECTRONIC					31743 96 37750/30160	30545 4	32208 58 36000/30600	31950 2	31341 15
INDUSTRIAL					29458 11	32300 3	32451 39 37200/30000	31020 1	31907 24 38700/30000
MECHANICAL					30951 52 36400/30000	29903 39 36000/25000	32143 110 37000/29000	31355 10	33898 38 37320/31800
METALLURGICAL					33000 1		33054 9	29380 1	32800 1
PETROLEUM									33333 3
ENGINEERING TECHNOLOGY					29540 5		31715 13	32250 2	31055 5
INDUSTRIAL TECHNOLOGY					25500 3				
AGRIBUSINESS						21349 9	29736 1		
ANIMAL SCIENCES						16250 4			
PLANT SCIENCES						21200 5			
NATURAL RESOURCES						22000 1			
OTHER AGRICULTURAL SCIENC						30000 1			
COMPUTER SCIENCE	20000 1				31107 15		29729 14		31648 13
COMPUTER PROGRAMMING		23500 1							30000 1
INFORMATION SCIENCES & SY						33300 2	28650 2		31889 16
ALLIED HEALTH			15680 1						
PHARMACY									32040 9
BIOLOGICAL	11440 1								31322 2
CHEMISTRY									28169 31 45000/23200
PHYSICS							31000 1		

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE		METALS & METAL		MINING		PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
ACCOUNTING	31192	6	28605	17	26030 30000/20000	20	33000	1	25350	6			31000	2	27024	4	27320 32000/25000	48
BUSINESS ADMIN (INCL MGMT	35400	1			25393	9	22458	4	25496	5			40000	1	26950	4	30600	1
DISTRIBUTION MANAGEMENT			26600	3	31000	2			25750	2					28200	1	26333	3
ECONOM & FINANCE (BANKING	27375	4	25970	12	26340	8	28000	1	24000	1			27450	2	28225	4	28667	6
HUMAN RSRCS (incl LABOR R	24000	1									27000	1			28200	1	30100	2
MANAGEMENT INFO SYSTEMS	30283	4	29448	2	27000	1									27000	1	32100	2
MARKETING/MARK MGMT (RESR	25388	8	24399	18	24975	8	23971	18	24000	2			26033	6	20810	10	23612	3
COMMUNICATIONS	31824	1	25500	3	24750	2	24000	1							27240	1		
JOURNALISM	25000	1			18000	1												
TELECOMMUN/BROADCASTING			34236	1														
PHYSICAL EDUCATION	22000	1																
HUMAN ECOLOGY (HOME ECONO					22300	1											22000	1
TEXTILES & CLOTHING					26000	1												
LETTERS (incl English, Li	31500	1																
VISUAL & PERFORMING ARTS	20000	1					20000	1										
HUMANITIES - OTHER	24000	1																
POLITICAL SCIENCE/GOVT					19550	2												
SOCIOLOGY					31000	1												
SOCIAL SCIENCES-OTHER					24000	1												
AEROSPACE & AERONAUTICAL	31600	1	32525	4													34000	1
AGRICULTURAL																	30000	1
CHEMICAL	33050	2	34700	2	35450	14	35850	2	32200	1			35733	3	35627	11	36297 39600/35000	91
CIVIL	39000	1							30750	4					33000	1	32862	13

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
COMPUTER	31824 17	33325 12			27000 1			31000 4	
ELECTRICAL/ELECTRONIC	31658 30 37000/28500	32429 117 38000/30000	31520 5	34200 2	33331 12			34265 11	34741 10
INDUSTRIAL	32100 2	31534 40 37800/29700	30866 10	32100 4	31775 8			33040 7	34000 5
MECHANICAL	30868 8	32125 61 36000/30000	33607 15	31600 3	32203 18		33000 3	33767 16	35344 41 37200/34000
METALLURGICAL		32233 3			32005 20 34800/30300				28500 1
MINING (INCL GEOLOGICAL)									34250 2
NUCLEAR		32910 2							
PETROLEUM									37800 7
ENGINEERING TECHNOLOGY		32475 8							32000 2
INDUSTRIAL TECHNOLOGY		27500 3		30000 1					34500 1
AGRIBUSINESS			24000 1						
OTHER AGRICULTURAL SCIENC			20000 1						
COMPUTER SCIENCE	31476 31 35000/28730	32458 11	35000 1	29500 1	26700 1				31933 9
COMPUTER PROGRAMMING								28000 1	30600 2
INFORMATION SCIENCES & SY	31462 6	28880 5	26400 2				30000 1	28773 4	30960 10
CHEMISTRY					30900 1		31000 1	30000 1	32400 1
MATHEMATICS	27504 2						25000 1		
PHYSICS	24600 1								

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
ACCOUNTING	23500	1			29500	4	24800	4			25986	7	23967	6
BUSINESS ADMIN (INCL MGMT					27350	2					28600	1	19494	15
ECONOM & FINANCE (BANKING	28440	1			30500	1			21918	2	27500	1	23500	2
MANAGEMENT INFO SYSTEMS											26884	1		
MARKETING/MARK MGMT (RESR	21260	5			24000	3			22545	3	22333	3	26150	10
COMMUNICATIONS	24000	1									26500	1	20925	4
JOURNALISM	24000	1											13000	1
TELECOMMUN/BROADCASTING													21000	1
ELEMENTARY EDUCATION													19040	1
PRE-ELEMENTARY EDUCATION													14200	2
HUMAN ECOLOGY (HOME ECONO													26000	1
TEXTILES & CLOTHING									21800	2				
MERCHANDISING MANAGEMENT									21900	2				
LETTERS (incl English, Li	24000	1											22200	1
VISUAL & PERFORMING ARTS	20000	1												
HUMANITIES - OTHER													22100	1
POLITICAL SCIENCE/GOVT													15600	2
SOCIAL SCIENCES-OTHER											16000	1		
AEROSPACE & AERONAUTICAL													27452	5
AGRICULTURAL			32000	1										
BIOENGINEERING & BIOMEDIC					33000	1					29705	1	29705	1
CHEMICAL	32000	1	34680	5					35100	1	35540	5	38000	4
CIVIL											29160	2	27906	15

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 2

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
COMPUTER											33000	1		
ELECTRICAL/ELECTRONIC			32333	3	30500	3					30285	4	29057	15
INDUSTRIAL					31350	2					30630	10	29955	11
MECHANICAL	27000	1	32167	6	32625	3	30600	2	22568	1	32292	17	31035	15
METALLURGICAL			35200	1			31150	4			33700	2		
NUCLEAR			31200	1			30600	1					20000	1
ENGINEERING TECHNOLOGY			35000	1	27500	1					31500	1	31500	1
INDUSTRIAL TECHNOLOGY					30000	1					30000	1		
AGRIBUSINESS											22000	1		
ANIMAL SCIENCES													12000	1
COMPUTER SCIENCE											30000	2	28075	4
COMPUTER PROGRAMMING											30507	3		
INFORMATION SCIENCES & SY							29100	1			34200	2	21000	1
CHEMISTRY											27350	1		
PHYSICS					18000	1							26400	1

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27048 882 40000/24300	19998 10		22608 75 45000/16000	23370 13	21176 39 46000/15000	24038 26 52000/19000	27143 63 32000/25000	23433 6
BACHELOR - TECHNICAL	30285 7	30600 2	31750 2	24748 2	30000 1	31440 45 38000/29950	28504 26 37000/23500	29516 164 37000/26000	29276 37 42000/25000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	22643 66 40000/16000	18675 8	19290 32 23000/16000	24100 131 36000/20000	20829 7	21074 243 50000/15600	21500 2	23125 4	19012 20 28000/13000
BACHELOR - TECHNICAL	28000 2	20133 3	22200 2	27323 28 32700/26000		23655 11	24000 1		28700 4

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	28111 9	19750 2	25241 37 42000/17000	26476 17	18591 130 38000/12500	20246 51 28000/15738	22374 28 36000/17148	20123 14	22603 20 29000/16650
BACHELOR - TECHNICAL		30579 21 36000/27500	24794 58 32000/23000	31097 85 35620/28200	19661 16	24429 62 36000/19000	24720 45 30500/22416	26376 53 40000/20000	25429 7

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	25700 7	19400 2	15810 18	23320 8	24989 19	26621 29 32850/21400	28198 48 50000/23000	22717 16	27459 66 37000/24500
BACHELOR - TECHNICAL	15720 2	23500 1	15680 1		31239 245 37750/29500	27756 73 36000/20000	32062 264 50000/29000	29666 36 36500/24348	32988 297 45000/28800

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27820 30 37000/22000	26545 56 49000/22680	25589 57 33000/20000	24089 26 33000/22000	25193 16	27000 1	28464 11	24905 26 31200/21000	27427 66 35000/24000
BACHELOR - TECHNICAL	31512 101 39000/28500	32167 268 40000/30000	32622 49 39000/29000	32523 13	32026 66 35000/30000		32467 9	33401 56 36700/30000	35084 197 39600/31200

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL	22749 11		27520 10	24800 4	22097 9	24959 15	21518 47 35000/14400
BACHELOR - TECHNICAL	29500 2	33156 18	30048 12	30688 8	28834 2	31572 53 36300/28835	29222 75 50000/25000

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27087 858 40000/24500	25519 253 41000/20000		25500 1	31500 2				27475 23 49000/24504
BUSINESS ADMIN (INCL MGMT	17530 2	21026 12	25250 2	19100 5	25000 1				25998 14
ECONOM & FINANCE (BANKING	27733 6	25204 30 42000/20000	20573 15	23452 30 45000/19000	30680 2	18000 1		30000 1	26907 71 40000/22000
MANAGEMENT INFO SYSTEMS	26998 2	28500 1							28600 3
MARKETING/MARK MGMT (RESR	24500 2	26000 3	15000 1		12800 1			13750 1	22500 4
REAL ESTATE				29000 1			30000 1		28667 3
COMMUNICATIONS									18000 4
JOURNALISM									25000 1
LETTERS (incl English, Li	23058 2	22000 1							
CRIMINAL JUSTICE							19200 1		
POLITICAL SCIENCE/GOVT		22000 1							27000 1
ELECTRICAL/ELECTRONIC						31500 1	32000 1		
INDUSTRIAL		30600 1							
MECHANICAL									30500 1
INFORMATION SCIENCES & SY		30000 1							28500 1
HEALTH SCIENCES				21996 1					
MATHEMATICS									20000 1

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT		UNDERWRITING		INSURANCE - CL		DESIGN/GRAPHIC		MEDIA PLANNING		REPORTING		PRODUCTION		PUBLIC RELATIO		WRITING / EDIT	
ACCOUNTING					20804	1												
BUSINESS ADMIN (INCL MGMT	22000	4	22860	9	23150	6							25000	1	15000	1	18200	1
ECONOM & FINANCE (BANKING	22300	4	21514	7	21799	7							29400	1				
MARKETING/MARK MGMT (RESR	18000	1	19200	1	20806	1									23000	1	16700	2
ADVERTISING									23000	1					21000	1		
COMMUNICATIONS					20800	1	17000	2	16000	1	18400	2	23612	2	20848	5	15500	2
JOURNALISM											14553	3	14400	1	15000	2	15270	4
TELECOMMUN/BROADCASTING									20412	3			15000	1				
HUMAN ECOLOGY (HOME ECONO			19000	2														
MERCHANDISING MANAGEMENT							12480	1										
LETTERS (incl English, Li					20903	2									16000	2	18125	4
VISUAL & PERFORMING ARTS							18000	4										
HUMANITIES - OTHER			22800	2	25000	1									60000	1	25500	1
SOCIAL SCIENCES-OTHER															19800	1	17000	1
ELECTRICAL/ELECTRONIC													33750	2	31500	1		
INDUSTRIAL													32887	3				
MECHANICAL							27300	1										
ANIMAL SCIENCES																	16000	1
COMPUTER SCIENCE													26275	1			24000	1
PHYSICS													23912	1				

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING							23000 2	16000 1	21623 4
BUSINESS ADMIN (INCL MGMT	17500 1	19988 5	22657 7	34275 4	26000 1	18423 2	22240 29 28600/18000	22767 3	24587 2
DISTRIBUTION MANAGEMENT				25684 9		26400 2	20000 1		
ECONOM & FINANCE (BANKING		26500 1	19917 6	26400 1	26000 1		23833 17	22000 1	20000 1
MANAGEMENT INFO SYSTEMS		31992 1					24998 2		
MARKETING/MARK MGMT (RESR	22625 4	24817 6	23577 26 40000/19000	23500 2	27429 7	27000 1	23251 166 37000/18000	25000 1	
ADVERTISING	21750 2								
COMMUNICATIONS	10800 1	22750 2	22800 1	34000 1			23250 13	13800 2	
JOURNALISM	18250 2	10000 1	23000 1				25500 3		
TELECOMMUN/BROADCASTING	21000 1					15000 1	19300 1		
PHYSICAL EDUCATION							24600 2		
HUMAN ECOLOGY (HOME ECONO		21600 1					10920 1		
TEXTILES & CLOTHING			19931 14				26000 1		
MERCHANDISING MANAGEMENT		21000 1					26000 1		
FOREIGN LANGUAGES			24500 1						
LETTERS (incl English, Li	16000 1	24000 1					31500 1	13440 1	
VISUAL & PERFORMING ARTS							20000 1		
HUMANITIES - OTHER			20700 8	46000 1			29000 4		
CRIMINAL JUSTICE			14000 1				19000 1		
HISTORY							22000 1		
POLITICAL SCIENCE/GOVT			50000 1			14100 1	22589 5		24000 1
PSYCHOLOGY			20500 1				27775 4		
SOCIAL SCIENCES-OTHER							24000 1		

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
AGRICULTURAL		32500 1							
CHEMICAL		35850 2					50000 1		
CIVIL							29000 2		
ELECTRICAL/ELECTRONIC							31673 11	24700 1	
INDUSTRIAL				30600 1			31170 12		
MECHANICAL		31000 2			30056 1		30513 15	32400 1	27500 1
METALLURGICAL	30600 1								
ENGINEERING TECHNOLOGY							22500 2		
AGRIBUSINESS			21000 1				24434 4		
PLANT SCIENCES							20500 2		
INFORMATION SCIENCES & SY			28500 1						
BIOLOGICAL							29548 3		
CHEMISTRY						27354 4	26644 10		
GEOLOGY & GEOLOGICAL SCI							30000 1		
MATHEMATICS							22000 1		

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT		31667 3	21359 2				24000 1		23000 1
DISTRIBUTION MANAGEMENT			21600 1						
ECONOM & FINANCE (BANKING	18747 2		20898 3						
COMMUNICATIONS			15600 1						37200 1
PHYSICAL EDUCATION		25000 1	15000 1						
HUMAN ECOLOGY (HOME ECONO									24150 2
TEXTILES & CLOTHING									21600 1
FOREIGN LANGUAGES			16056 1						
LETTERS (incl English, Li			16800 1						
HUMANITIES - OTHER		24000 1	18600 1						
CRIMINAL JUSTICE		25833 3							
HISTORY			24000 1						
POLITICAL SCIENCE/GOVT	20000 1		21000 1						
PSYCHOLOGY		21000 2							
SOCIAL SCIENCES-OTHER			25000 1						
AEROSPACE & AERONAUTICAL							30599 13		31240 13
AGRICULTURAL							31000 2		29080 3
BIOENGINEERING & BIOMEDIC						29000 1			
CHEMICAL						32467 3	32808 6	35000 1	34692 26 36400/33000
CIVIL			15000 1			26350 2	26594 118 36000/23532	27066 14	27773 4
COMPUTER							29100 2		30000 1
ELECTRICAL/ELECTRONIC	33300 2						31556 65 36000/28536	28533 6	32742 85 37750/30600
INDUSTRIAL								29288 2	31411 112 37200/28800

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
MECHANICAL	33600 1		23660 1				31166 97 37320/27000	33000 4	32613 161 39000/30000
METALLURGICAL							31450 4		32052 25 34800/30300
MINING (INCL GEOLOGICAL)									36000 1
NUCLEAR							30396 1		
ENGINEERING TECHNOLOGY							40000 1		32685 19
INDUSTRIAL TECHNOLOGY							32250 2		24269 13
COMPUTER SCIENCE							30500 1		31100 3
BIOLOGICAL			16800 1						
CHEMISTRY									30500 2
GEOLOGY & GEOLOGICAL SCI		18000 1							

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ACCOUNTING									25200 1
BUSINESS ADMIN (INCL MGMT	28800 1							35400 1	
TEXTILES & CLOTHING									22000 1
AEROSPACE & AERONAUTICAL	31000 1				31930 7	31716 6		30160 1	30825 21 36920/28000
AGRICULTURAL					34000 1				32379 6
BIOENGINEERING & BIOMEDIC									30803 3
CHEMICAL	36000 1			30940 1	35065 33 39600/33300	33985 4	35493 167 39600/33300	35332 15	34739 32 37800/33000
CIVIL					30089 3	24399 4		28357 11	27619 35 36000/23532
COMPUTER	30772 5	33280 1	32122 22 36000/29640	33805 8	32400 5	31253 3			31305 8
ELECTRICAL/ELECTRONIC	30998 29 36000/29000	31783 49 35000/31000	31410 16	32058 33 37000/30420	31071 39 35000/28168	31225 17	32350 4	31537 21 36400/29600	31356 109 36000/27300
INDUSTRIAL	32214 10		35400 2	29850 2	33111 7		29000 3	31396 5	30659 25 34600/27000
MECHANICAL	31776 7	32550 12	31850 2	31915 11	32433 32 37000/29800	30892 13	33653 12	32206 46 36000/30000	32677 93 37200/30000
METALLURGICAL				33600 1	32127 3		31050 2	32400 1	33400 7
MINING (INCL GEOLOGICAL)								32500 1	
NUCLEAR		33525 2			29050 2	24000 1	32400 1		32000 3
PETROLEUM						28300 2	33333 3		36382 11
ENGINEERING TECHNOLOGY	32500 1	31540 3				29500 4		28415 5	30494 4
INDUSTRIAL TECHNOLOGY	22500 1	30000 1							
COMPUTER SCIENCE	30408 9		32340 5	35000 1	30000 1			32500 2	30540 5
COMPUTER PROGRAMMING			30507 3						
INFORMATION SCIENCES & SY			30000 1	30000 1					
SYSTEMS ANALYSIS		30500 1							
BIOLOGICAL							42000 1		

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
CHEMISTRY					30266 12	27000 1			
GEOLOGY & GEOLOGICAL SCI					15000 1				
MATHEMATICS	27600 1								

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	23843 4					30200 1			18000 1
SPECIAL EDUCATION									23000 1
HUMAN ECOLOGY (HOME ECONO									20000 2
LETTERS (incl English, Li									16000 1
VISUAL & PERFORMING ARTS	12000 1								
HUMANITIES - OTHER			25200 1						
PSYCHOLOGY				15600 1					17000 1
CHEMICAL					20150 1				
NUCLEAR									20000 1
COMPUTER SCIENCE	27500 1							18167 3	20000 1
ALLIED HEALTH			24255 2		25380 5		29489 18		24098 8
NURSING	25000 1			25683 18					
BIOLOGICAL	40000 1								
CHEMISTRY									21000 1

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					27697 4	16000 1			
BUSINESS ADMIN (INCL MGMT	16305 1				25600 5	28700 3	27125 4		
DISTRIBUTION MANAGEMENT					26000 1				
ECONOM & FINANCE (BANKING					27522 5	26010 2	25867 3		
MANAGEMENT INFO SYSTEMS					28109 12	26949 63 32400/24700	29038 16		
MARKETING/MARK MGMT (RESR	15738 1					27333 3			
COMMUNICATIONS	15738 1								
JOURNALISM									13000 1
ELEMENTARY EDUCATION		19040 1							
PRE-ELEMENTARY EDUCATION				9048 1					
HUMAN ECOLOGY (HOME ECONO		10000 1		17148 1					
LETTERS (incl English, Li	16768 3								
HUMANITIES - OTHER	27000 1				51000 2		38000 1		
CRIMINAL JUSTICE				12000 1					
POLITICAL SCIENCE/GOVT			18500 1						
PSYCHOLOGY		16363 6		19733 3		24200 1			
SOCIOLOGY		20160 2		24134 5					
SOCIAL SCIENCES-OTHER	20900 2	14452 2		15150 4					
AEROSPACE & AERONAUTICAL							28987 6		
AGRICULTURAL									29736 1
CHEMICAL							36500 1		
CIVIL							27940 5		
COMPUTER					31925 4		35000 1		

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 7 - PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ELECTRICAL/ELECTRONIC					32000 1	31824 1	32722 9		
INDUSTRIAL						32000 1			30000 1
MECHANICAL					32420 2	30000 1	28387 6		
ENGINEERING TECHNOLOGY					29500 1	31500 1	30000 2		
AGRIBUSINESS									20190 6
ANIMAL SCIENCES									15256 6
PLANT SCIENCES									21500 2
NATURAL RESOURCES									17900 3
OTHER AGRICULTURAL SCIENC									25000 2
COMPUTER SCIENCE		36000 1			28496 67 38000/24000	29365 18	32034 52 50000/29100		
COMPUTER PROGRAMMING					28117 6	25200 1			
INFORMATION SCIENCES & SY					29265 53 36036/24000	26183 13	29887 8		
ALLIED HEALTH	15680 1					31860 1			
HEALTH SCIENCES		13000 1							
ACTUARIAL								30483 6	
BIOLOGICAL		11440 1			20000 1				23000 1
GEOLOGY & GEOLOGICAL SCI		12480 1							
MATHEMATICS					25750 4	25008 1	23000 2	28500 1	19000 1
PHYSICS					25500 2				

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		28850 6		26780 5					
BUSINESS ADMIN (INCL MGMT		26875 12	23929 7	21244 66 40000/15200					15000 1
DISTRIBUTION MANAGEMENT		27500 1		25614 7					
ECONOM & FINANCE (BANKING		27880 30 32000/26000		20967 32 30000/15000					
HOTEL/RESTAURANT MGMT.				19798 16					
HUMAN RSRCS (incl LABOR R			26400 6	21333 3					
MANAGEMENT INFO SYSTEMS		27429 7	45000 1	25000 1					
MARKETING/MARK MGMT (RESR		24375 4		20929 28 28000/18000					
REAL ESTATE		27500 2							
ADVERTISING				19500 2					
COMMUNICATIONS		23400 3		19356 18					18400 1
JOURNALISM				12000 1					
TELECOMMUN/BROADCASTING			16600 1	11000 1					
ELEMENTARY EDUCATION			18000 1	18000 1					18534 63 38000/12600
PRE-ELEMENTARY EDUCATION									16356 17
PHYSICAL EDUCATION									17500 2
SPECIAL EDUCATION									20532 19
HUMAN ECOLOGY (HOME ECONO		23933 3		15853 3					18509 8
TEXTILES & CLOTHING				19720 5					
MERCHANDISING MANAGEMENT				18413 16					
FOREIGN LANGUAGES				19200 1			33000 1		
LETTERS (incl English, Li		28500 1		18667 3		21000 1			18138 4
VISUAL & PERFORMING ARTS			21000 1	18500 2		10000 1			21250 4

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
HUMANITIES - OTHER			35000 1	19436 11			17000 1		
CRIMINAL JUSTICE				21193 2					
HISTORY									19000 1
POLITICAL SCIENCE/GOVT				15100 2		14300 1			18944 1
PSYCHOLOGY		23000 1	30000 1	21000 4					17200 1
SOCIOLOGY				31000 1					
SOCIAL SCIENCES-OTHER				16000 1					
AEROSPACE & AERONAUTICAL		31000 1							
CHEMICAL		27000 1						33836 1	
CIVIL		26480 10							
COMPUTER		30000 4							
ELECTRICAL/ELECTRONIC		30950 20 35000/28000		32075 1					
INDUSTRIAL		29915 20 36500/26000		31430 4					
MECHANICAL		30467 9		28500 1					
METALLURGICAL		29000 1							
ENGINEERING TECHNOLOGY		22500 1							
AGRIBUSINESS				24500 2					
PLANT SCIENCES		22000 1							
COMPUTER SCIENCE		30465 13		23250 2					
COMPUTER PROGRAMMING		28500 1							
INFORMATION SCIENCES & SY		29933 9							
PHARMACY								32040 9	
BIOLOGICAL								13667 3	21000 3

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 3

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
CHEMISTRY				23000 1				26979 7	
GEOLOGY & GEOLOGICAL SCI		21000 2							17500 1
MATHEMATICS				19518 3	23846 1				17663 3
PHYSICS		20000 1						24500 2	

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27055 872 40000/24000	25300 301 42000/20000	20783 18	23069 37 45000/19000	27027 6	18000 1	24600 2	21875 2	26549 124 49000/21360
BACHELOR - TECHNICAL		30300 2		21996 1		31500 1	32000 1		26333 3

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	21689 9	21864 21 25140/19200	22143 19	16926 7	20047 5	16092 5	21837 6	21789 14	17245 15
BACHELOR - TECHNICAL				27300 1			30907 7	31500 1	20000 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	19650 12	22602 19	22247 67 50000/19000	28981 18	27111 9	20821 7	23317 257 50000/18000	19149 9	22458 8
BACHELOR - TECHNICAL	30600 1	33240 5	24750 2	30600 1	30056 1	27354 4	29359 64 50000/23200	28550 2	27500 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	19164 3	26350 10	19933 14				24000 1		26020 5
BACHELOR - TECHNICAL	33400 3	18000 1	18487 3			29850 6	29546 312 40000/23795	28729 27 36000/25000	32086 468 50000/29000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	28800 1							35400 1	23600 2
BACHELOR - TECHNICAL	31087 65 36000/27600	31933 69 35700/30680	31901 51 37800/29520	32218 58 37000/30000	32267 146 45000/27500	30466 55 36600/27500	35150 193 42000/32100	31896 108 37000/28000	31742 362 39600/27072

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL	21474 5		25200 1	15600 1		30200 1			19000 6
BACHELOR - TECHNICAL	30833 3		24255 2	25683 18	24508 6		29489 18	18167 3	23071 11

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	18543 9	16370 12	18500 1	18578 15	29024 29 52000/25000	26823 73 33000/24180	28696 24 38000/26000		13000 1
BACHELOR - TECHNICAL	15680 1	18230 4			28773 141 38000/23500	28325 38 36000/25008	31095 92 50000/26400	30200 7	20048 23 30000/14536

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		27107 70 37000/25000	25868 19	20590 232 40000/15600		15100 3	25000 2		18566 122 38000/12600
BACHELOR - TECHNICAL		29401 94 36500/26000		25954 14	23846 1			27320 22 35000/16000	19070 7

AVERAGE SALARY OFFERS MARCH 1990 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	33693 8	26000 1		35125 4			28000 1	36818 11	
MBA--TECH	29000 2				60000 1	43000 1		27500 1	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	29333 3			32250 2		26000 2			
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	28000 1	36600 1		38000 1		25200 2	35000 1	32000 2	27500 1
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH	22500 1				29500 2		34467 6		41524 5
MBA--TECH							36400 2		36896 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	36770 4	36000 1	37733 6	51000 1				34800 1	35000 1
MBA--TECH	38822 1		35800 2		35700 1			35800 1	

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH			38000 1				27667 3
MBA--TECH							